

Staffing Service with Flexible Staffing Options (NAICS: 561320)

Kalinsoft is a staffing agency that offers flexible staffing options. Many companies are leveraging the services of staffing companies to gain access to talent and adjust their workforce based on the cyclical needs of their business. We offer contract, contract-to-hire and direct placement options to quickly increase and decrease your workforce.

Contract Staffing

Our contract staffing services enable you to fill short-term needs for qualified employees. Companies rely on a temporary staffing agency's contract <u>staffing services</u> to support upcoming projects, meet seasonal requirements and reduce their workforce during slow periods. Hiring individuals on a contract basis allows your company to maintain proper staff levels and retain the talent available today, while reducing employee-related costs.

Contract-to-Hire Staffing

By utilizing Kalinsoft's contract-to-hire <u>staffing services</u>, a company can benefit from the traditional services a temporary staffing agency offers with the option to hire the employee permanently. You can observe the employee on the job to determine if he or she is the right fit for the position. After the contract period is complete, the employee can be hired on a permanent basis.

Direct Placement Staffing

Through our direct placement <u>staffing services</u>, Kalinsoft assumes all responsibility for recruiting and screening candidates so you can focus on your business. By working with a temporary staffing agency such as Kalinsoft, you rely on professional recruiters with access to a range of recruiting resources to select the perfect employee. Companies rely on direct placement options to increase staff for project-based work, and to grow and replenish their workforce.

How can we work together?

There are many temporary staffing agencies out there, but few offer the recruiting expertise that Kalinsoft provides. **Contact** us today to learn more.





Offering Flexible Staffing Services

Kalinsoft's <u>flexible staffing</u> services are designed to fit your business needs. Should your company experience the cyclical ups and downs of your business, Kalinsoft can help you effectively manage your contract employees by quickly increasing or downsizing your workforce. We provide support to fulfill your long term business goals or supplement your hiring for project-based or <u>temporary staffing</u> needs.

As your contract workforce grows, Kalinsoft's staffing services can provide an added level of support through our <u>managed service program</u>. When working with Kalinsoft, you will see an increased level of visibility over your contract workforce, including independent and 1099 contractors. From contract, contract-to-hire and direct placement, we offer placement options that will deliver the right solution.

How does Kalinsoft distinguish our staffing services from competitors? It's the value we provide to our customers time and time again. From the strong relationships we develop to the successful staffing programs we've implemented, Kalinsoft continually strives to provide best in class staffing services.

Staffing Services that Customers Value

As a leading <u>staffing firm</u>, Kalinsoft ensures your company receives the highest quality staffing services through Kalinsoft's Perfect Fit Program. This program details the process we use to locate the right candidate for your company, giving you the assurance that our candidate is the perfect fit.

An added benefit of working with Kalinsoft is our professional recruiters who have the knowledge and expertise to understand your specific industry. Speaking your language - from regulations to requirements to the intricacies of your industry - helps Kalinsoft staff the right employee the first time. We start by understanding who you are and the attributes that your ideal candidate should possess. We then use the combined strengths and knowledge of our local recruiters to identify, screen and select the right person. We put a timeline in place to ensure our staffing services are delivered to meet your business needs, with the level of quality you deserve.

At Kalinsoft, we go beyond the initial steps of recruiting and staffing to prepare contract employees for success. Our regular follow-up and personal contact with our contract employees helps keep them satisfied in their position, and creates the additional value our customers look for in Kalinsoft's staffing services.

How can we work together?

If you are interested in learning more about Kalinsoft's managed service program, Contact us today.





Managed Service Program

Kalinsoft's managed service program is designed to fulfill your organization's contingent workforce needs. As a managed service provider, Kalinsoft brings a high level of accountability by applying proven processes to control costs, deliver effective management and build a successful contract workforce. Kalinsoft's managed service program provides the following services:

- Program Management
- Timekeeping Solutions
- Billing and Invoicing
- Reporting and Analytics
- Supplier Management

To determine the benefits that are most important to your organization, we complete a thorough evaluation of your current program. By offering varying levels of support and technology, you have the ability to choose the program components that are essential to success for your organization. From streamlined recruitment, supplier management, vendor on-premise and technology integration, we can successfully implement a managed service program that meets all of your needs.

We realize the importance of being on call to address the immediate nature of your needs. We assign an experienced project management team to serve as your primary contacts and learn about your business. Our project team will work with your management to determine the most effective requisition process and their desired involvement throughout the interview process. Upon candidate selection, we facilitate the on-boarding process and ensure the employee smoothly transitions into your workplace.

Technology also plays an integral part in measuring your program's effectiveness on many levels. It provides the visibility needed to make an informed decision on applicants in addition to customized reporting, billing and invoicing. As an added level of personnel support, Kalinsoft's managed service program provides an onsite program management team at your facility. For companies with a high volume of contract employees, an onsite presence can alleviate time spent managing attendance, performance and disciplinary issues. Kalinsoft representatives become the employee's first stop for questions related to benefits, paychecks, policies and more. Our onsite solution relieves your employees of time-consuming tasks, so you can focus your energies elsewhere, making your entire company more productive.

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Staffing Firm that Delivers the Right Employee

Kalinsoft's engagement process is focused on you and your business needs. This consultative approach, known as our Perfect Fit Program, details from start to finish how our staffing firm selects the perfect candidate for your organization.

Five Phases of the Perfect Fit

The Perfect Fit Program includes five phases, which are customized to most effectively service your account.

Customer Analysis - We profile your company to understand your business needs and determine the services that will make your staffing process more efficient and effective.

Sourcing - Our professional recruiters quickly identify the most qualified candidates using their **industry** knowledge and the extensive networks of our staffing firm.

Screening - At Kalinsoft, we get to know each candidate beyond just their resume. We find out the skills and qualities that will achieve the perfect fit for your position.

Selection - To complete the hiring process, we ensure all forms, screening and certifications are verified before the employee starts.

Performance Monitoring - We continually monitor our performance and the performance of our employees to make sure you are continually satisfied with our service.

What makes us one of the top staffing firms is the high level of **service** we provide our customers even after each employee is placed. By choosing Kalinsoft as your staffing firm, we can help your organization decrease the time associated with the recruiting process by placing the right employee, the first time.

How can we work together?

If you are interested in working with a staffing firm, see how Kalinsoft's extensive recruiting and staffing services can meet your needs by **Contacting** us today.